

“Xerox has voiced commitment to becoming a major vendor in the SMB market. The acquisition of Global Imaging adds another layer to Xerox’s ability to adequately cover the SMB market. Global Imaging is arguably one of the best run and most profitable dealer conglomerate organizations.”

- *Andy Slawetsky, Industry Analysts, Inc., ImageSource Magazine, May 2007*
www.imagesource.com

“This move has sent an irrefutable message to the worldwide marketplace that Xerox intends to secure its leadership position, and with a vengeance!”

- *Michael Stramaglio, MWA Intelligence, a worldwide provider of strategic systems and remote diagnostics for office departments, ImageSource Magazine, May 2007*
www.imagesource.com

“Xerox has been moving towards a stronger channel presence for some time. They certainly did their homework and the Global distribution is a good way to get into that business.”

- *Frank Cannata, Marketing Research Consultants, Inc., LiveWire, April 6, 2007*

"IDC sees the net benefits of the deal, if Global's customer base can be maintained for Xerox, as a huge win for Xerox and a setback for competitors."

- *Angele Boyd and Keith Kmetz, IDC Link, "Xerox Aggressively Targets SMB Opportunities with Global Imaging Acquisition." April, 2007*

"Xerox has taken an important step towards expanding its reach in the SMB market, as well as increasing its revenues and profit lines."

- *Jonathan Bees, Charlie Corr, Randy Dazo, Jim Hamilton, Robert Palmer and Jon Reardon, "Xerox Announces Plans to Acquire Global Imaging Systems." InfoTrends, April 2007*

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